

Message Text

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INFO OCT-01 AF-08 ISO-00 EB-07 /016 R

DRAFTED BY COM/OED/MEPD/JLSMITH/LW

APPROVED BY EB/OCA/CM/WHHALL

COM/OED/MEPD/SMCONGER, DIRECTOR

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FM SECSTATE WASHDC

TO AMEMBASSY LAGOS PRIORITY

UNCLAS STATE 298294

E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECT: DOCKYARDS

REF: LAGOS 13597

1. INTEREST BY ANOTHER COMPANY HAS SURFACED SINCE RAYMOND HEADQUARTERS DISCUSSED SUBJECT PROJECT WITH AGC. IT HAS BEEN AGREED THAT DRAVO CORP. WILL PICK UP DELEGATION MONDAY, DECEMBER 13, DRIVE THEM TO SPARROWS POINT SHIPYARD NEAR BALTIMORE, FLY THEM TO NEVILLE ISLAND, PITTSBURGH, AND RETURN THEM TO WASHINGTON FOR DINNER.

2. RAYMOND HAS ALREADY DECIDED TO PICK GROUP UP TUESDAY, DECEMBER 14, FLY THEM TO NEWPORT NEWS AND RETURN THEM TO WASHINGTON FOR DINNER. AL GUSTAFSON, RAYMOND SR. GROUP VICE PRESIDENT AND JOW PERAINO, PRESIDENT OF COMPANY'S DESIGN ARM, RAYMOND TECHNICAL FACILITIES, HAVE COMPLETED THESE ARRANGEMENTS AND EXPECT TO ACCOMPANY THE DELEGATION. THIS BEING CASE, WE SEE NO REASON TO ATTEMPT ADJUST SCHEDULE AT THIS TIME.

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3. NIGERIAN EMBASSY HAS APPROVED THESE PLANS AND,

PRESUMABLY IS MAKING ITS OWN ARRANGEMENTS TO HOST
DELEGATION OVER DECEMBER 11-12 WEEKEND. ROBINSON

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